

Charlotte Hamfest

www.w4bfb.org/hamfest.html

dealers@W4BFB.org

2010 CHARLOTTE HAMFEST

March 13 & 14, 2010

Don't miss celebrating the end of winter at the largest **indoor hamfest** in the Southeast!

The weekend of March 13 & 14 is when more than 4,000 ham radio operators and their friends and families will gather at the **2010 Charlotte Hamfest!** For 2010, we have returned the annual Charlotte Hamfest to the – **Cabarrus Arena & Events Center**, 4751 Highway 49 North, Concord, NC. The Arena is conveniently located just minutes away from I-85 and I-485. This year, we will offer **FREE Parking for everyone** attending the Hamfest (free parking has attracted many hams back to our event, at *no cost* to you). In addition, if you act early this year, we are lowering the overall cost per booth to you, our commercial dealers. You help make the Charlotte Hamfest possible and special, and we really appreciate your participation in our event. Together, we can make the combination of our venue and support, along with your reputation and high quality products, a profitable enterprise for both of us.



The Mecklenburg Amateur Radio Society, Inc. – W4BFB of Charlotte, NC proudly sponsors this annual event.

In 2009, many of you *took a chance* to present your wares at our new venue and we understand that you were very pleasantly surprised at the new facility, the crowds, and the profits during a terrible economic year. The 'word has spread' about the *New* Charlotte Hamfest, and this year **you can be a part of our revitalized event.** For an independent perspective, just read the review of our 2009 Charlotte Hamfest by CQ Magazine http://www.cq-amateur-radio.com/Zero_Bias_May09.pdf Spark your new year, by being at the 2010 Charlotte Hamfest.

If camping at the event site is your thing, there are plenty of camping spaces available at the Cabarrus Arena and Events Center. We have enclosed a Camping Reservation Form that should be mailed directly back to the Arena to avoid delay as the camping is handled directly by them.

We've included a dealer booth information package, which contains the following:

- Dealer Rate Sheet
- Contract (print two copies.... Send one to us, and keep one for your records)
- Facility Information Sheet
- Floor Plan of Dealer Booth area at the Cabarrus Arena and Events Center
- Camping Reservation Form (fax this to them, we do not coordinate camping)

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At the current time we do not have the motel information confirmed. This will be posted out on our web site as soon as it is available.

As is our tradition, *a complimentary lunch, for each member of your booth team, will be delivered to your booth on Saturday.*

I am available to answer your questions at 704-948-7373 during business hours or in the evenings until 9:00pm EST. You can e-mail me at dealers@w4bfb.org. More information is also available at the Hamfest web site at www.w4bfb.org/hamfest.html. We will be happy to include a hot link to your company's web site if you provide your URL on the registration form. We look forward to seeing you at the 2010 Charlotte Hamfest!

Sincerely,

Tom Hunt

Tom Hunt, KA3VVJ

Dealer Chairperson

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Rates for Exhibit Space

Priority Location Booths	\$215.00 each
Standard Location Booths	\$170.00 each
115v Duplex Electrical Outlet	\$ 40.00 each
Extra Tables – 8' undraped	\$ 15.00 each

EARLY BIRD DISCOUNT ON BOOTHS ONLY:

15% Discount if postmarked by December 31, 2009

10% Discount if postmarked by January 31, 2010

Priority Location booths are high traffic, high visibility locations situated in areas that are certain to give you and your exhibit the prestige and attention, and respect you deserve. These are *Premium* spots and in *very limited* quantities. Please call first for availability.

Standard Location booths offer excellent traffic flow and great visibility at a great price.

Single Booths measure 10' x 10' and can be rented individually or be combined to accommodate longer, larger displays.

Prices include both days of show. All booths include draped backdrop and dividers and one lettered sign per exhibitor. One 8' draped table per 10' x 10' booth and two chairs. Extra 8' tables, undraped, must be ordered in advance, prices above.

Electricity will be provided if requested for \$40. Electricity can be ordered at the show office as late as Friday, March 12, but not on Saturday or Sunday.

Terms: Payment *in full* with your reservation on or by January 31, 2010. Partial payments will hold your reservation until that date. If full payment is not received by January 31, 2010, returning exhibitors space locations from last year cannot be insured.

Refunds: Full refund up to January 15, 2010. Sorry, but absolutely **NO REFUNDS after January 31, 2010.**

Setup Times:	Dealers and Manufacturers:	11:00 a.m. -- 9:00 p.m. -- Friday 7:00 a.m. -- Saturday
	Flea Market	1:00 p.m. -- 9:00 p.m. -- Friday 7:00 a.m. -- Saturday

Tax Man: North Carolina law requires that we have on file a copy of your **NC Sales and Use Tax license**. Please attach a copy to your registration application. The application form may be obtained from the following website:

<http://www.dor.state.nc.us/downloads/sales.html>

PLEASE BE ADVISED: You must either provide a copy of this license or apply for one before you will be allowed to set up. Absolutely no one will be allowed to exhibit without it. It's the law!!!!

EXCEPTION: Manufacturers who are only displaying items and not taking orders are exempt from purchasing a Sales and Use Tax license.

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DEALER HOURS -

FRIDAY: CHECK IN -- 11:00 A.M. -- 9:00 P.M. -- New Equipment Dealers

SATURDAY: 7:00 A.M. -- New Equipment Dealers and all swapfest **

SUNDAY: 8:00 A.M. -- New Equipment Dealers and all swapfest**

There will be adequate security, including one uniformed officer at the Main Hamfest Entrance at Event Center "A" to keep unauthorized people out until the show opens at 8:30 AM Saturday and 9:00 AM Sunday.



Drayage -

If you have any items to be shipped to the show, the shipping address for drayage is:

To: Exhibitor Name
c/o George E. Fern Co.
2310 Old Steele Creek Road
Charlotte NC 28208
Fax: 704-398-7444
Email: charlotte@geofern.com
For: Charlotte Hamfest Booth Number _____

If you will need telephone service during the Hamfest, let us know and we will email you the order form.

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CAMPING RESERVATIONS

Please fill out and return with your payment, as this is strictly first-come, first-serve basis.

REASON FOR STAYING: _____ (Show Name)

NAME: _____

ADDRESS: _____

PHONE: _____ VEHICLE LICENSE # _____ STATE _____

SIZE: _____ UNIT LICENSE # _____ STATE _____

DATE IN: _____ DATE OUT: _____ TOTAL # NIGHTS _____

POWER AVAILABLE: 50amps 30amps 110volts

RATE PER DAY: \$25.00 per unit per night TOTAL: \$ _____

Payment must accompany order

MasterCard, Visa, Discover & AMEX accepted
MC & Visa require last 3 numbers in signature
box on back of card.

Credit Card # _____ Expiration Date: _____

Name as it appears on card: _____ Signature: _____

Thank you for your interest in camping at Cabarrus Arena and Events Center. While camping here at the Arena we would like for you to have a safe and enjoyable time. Please be advised of the rules and regulations to ensure that you are as comfortable as possible here at our facility.

Check-in times are Monday thru Friday 8:30am to 5:00pm (some exceptions for events). Please check-in at our office upon arrival for your parking pass. Parking pass **MUST** be visible at all times.

**Send Form
and
Payment Direct
to Cabarrus Arena**

Cabarrus Arena & Events Center
P.O. Box 707
Concord, NC 28026-0707
Telephone 704-920-3976 • Fax 704-920-3999
Fax only if you are paying by credit card.

Please sign and date (signature indicates that you have read and understand the rules and regulations)

Camper: _____ DATE: _____

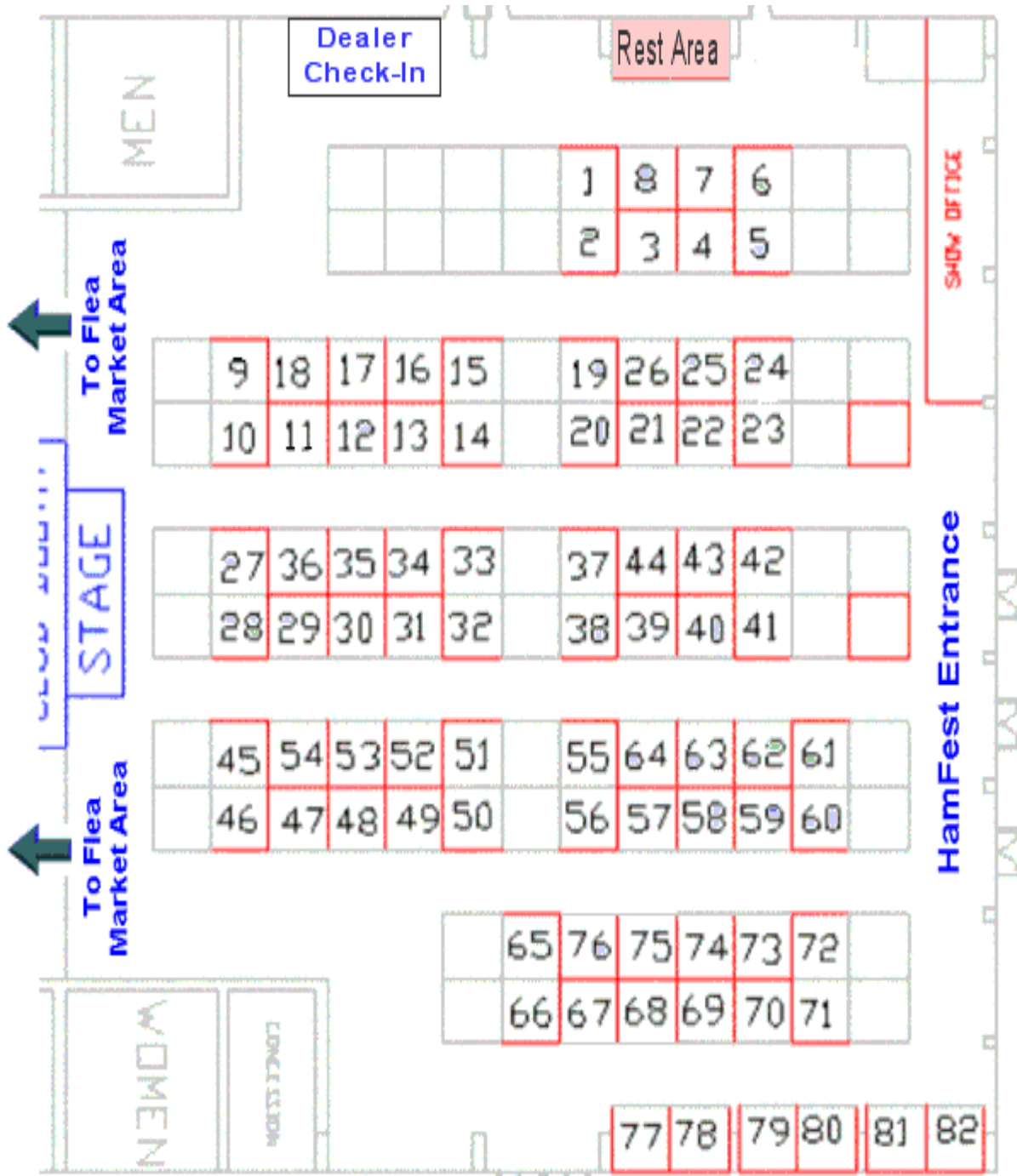
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Dealer Area Floor Map (not to scale)



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Exhibitor Registration Agreement March 13 and 14, 2010

Company Name _____

(Print exactly as you want your booth sign to read)

Owner's Name: _____

Contact: _____

Address: _____ City _____ State _____ Zip _____

Business Phone: _____ Evening Phone _____

E-mail address: _____ Web Site URL: _____

Special requirements: _____

Check all appropriate boxes that describe your business: Ham Radio Computers Antennas
 Manufacturer Software Retailer Publisher Other: _____

List your NC Department of Revenue tax number _____ (you must attach a copy of your license)

Please send me an application for a tax number YES NO

*****All Exhibitors are required to provide a North Carolina tax license *****

*****IT'S THE LAW*****

Quantity of Priority Location Booths _____ X \$215 ea _____

Quantity of Standard Location Booths _____ X \$170 ea _____

15% Discount for payment postmarked by December 31, 2009

10% Discount for payment postmarked by January 31, 2010.

(Early Bird Discount applies to booths only)

Quantity of Extra 8" Undraped Tables _____ X \$15 ea. _____

Quantity of 115v duplex electrical outlets _____ X \$40 ea. _____

Total Amount Due _____ Check Number _____

Booth Space
1st Choice _____
2nd Choice _____
3rd Choice _____

Mail your check and SIGNED Exhibitor Registration Agreement to: 16007 Wynfield Creek Pkwy, Huntersville, NC 28078

IMPORTANT: We cannot honor any registration request unless the following section is filled out completely, signed and dated.

THIS AGREEMENT made by and between MECKLENBURG AMATEUR RADIO SOCIETY, INC. d/b/a CHARLOTTE HAMFEST (hereinafter referred to as "HAMFEST"), and _____ (hereinafter referred to as "EXHIBITOR") the day and date written below. BOOTH SPACE: That in consideration for the amount paid, HAMFEST will provide and assign to the EXHIBITOR an appropriate display. Each 10' x 10" booth will be equipped with one eight foot table with coverings, two chairs, draped backdrop and dividers, lettered sign and, if ordered, 115 volt electrical service.

EXHIBITOR RESPONSIBILITIES: EXHIBITOR will be solely responsible for the erection and removal of his exhibit, and for the operation of his assigned display area. All activities shall be carried out in compliance with and subject to the rules, regulations, and obligations imposed upon HAMFEST by reason of the Master Lease Agreement with the **Cabarrus Arena & Events Center**. EXHIBITOR shall be responsible for compliance with all applicable local, state, and federal regulations, including safety, licensing and/or taxing regulations, applicable to EXHIBITOR and/or the HAMFEST. EXHIBITOR agrees to indemnify and hold harmless HAMFEST, its agents, servant, employees or members from all liability that may result either directly or indirectly from any activity of EXHIBITOR. The HAMFEST reserves the right to refund booth consideration paid, and remove from the premises any EXHIBITOR found to be in material violation of any responsibility imposed under this paragraph.

This Agreement shall be construed under the laws of the State of North Carolina.

Exhibitor Signature _____ Date: _____

You must sign, date and return ORIGINAL copy with your check.

**NOTE: Print 2 COPIES of this page: Sign and return ORIGINAL copy - to the Hamfest.
Keep the 2nd copy for your records.**